

*Title:* **NEW ADB BUSINESS OPPORTUNITIES,  
PROPOSED TECHNICAL ASSISTANCE  
PROJECTS UNDER GRANT PROGRAMS  
SEPTEMBER 2006**

*Subject Country(ies)* Cambodia

*Post of Origin* Asian Development Bank (ADB)

*Series* International Market Insights (IMI)

*Date of Report (YYMMDD)* 060816

*Deletion Date (YYMMDD)* 061116

*Author* Lut V. Calupaz

*Approving Officer* Kenneth Reidbord

*Officer's Title* Senior Commercial Officer

*No. of Pages* 4

INTERNATIONAL COPYRIGHT, U.S. & FOREIGN COMMERCIAL SERVICE AND  
U.S. DEPARTMENT OF STATE, 2006. ALL RIGHTS RESERVED OUTSIDE OF  
THE UNITED STATES.

This report alerts U.S. firms to **US\$ 7.8 million** in new technical assistance projects under the grant programs being administered by the Asian Development Bank for which consulting services may or may not be required. Opportunities are reported for Cambodia. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB's website ([www.adb.org](http://www.adb.org)); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to the Director, Central Operations Services 1 Division or Director, Central Operations Services 2 Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize its similar project experience in the country, or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at [www.adb.org/consulting](http://www.adb.org/consulting).

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Kenneth Reidbord, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: [manila.adb.office.box@mail.doc.gov](mailto:manila.adb.office.box@mail.doc.gov). Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance grant projects are reprinted with permission from the Asian Development Bank from the ADB Website (<http://www.adb.org>) and appeared for the first time in August 2006. For more information on development in Asia and the Pacific, see <http://www.adb.org>.

## TECHNICAL ASSISTANCE GRANT PROJECTS, SEPTEMBER 2006

### A. CAMBODIA

**A.1: Project Name :** Facilities for Commune Councils (Phase II)  
**Project No. :** CAM 37256-02  
**Executing Agency :** Department of Local Administration, Ministry of Interior  
**Grant Amount :** US\$ 7,800,000.00  
**Sector/Sub-sector :** Law, Economic Management & Public Policy /Subnational Government Administration

#### **Objectives and Scope**

Building on the already reviewed achievements and lessons from the Commune Council Development Project 2003-2006 (Loan 1953-CAM), the Project provides a second phase of support to local administration in Cambodia. The Project has three components: a) Commune Council Facilities, which will enable about 235 more commune councils to build their own 'Local Assembly' premises, enabling them to function, and to symbolize the permanent status of local democracy across the country, b) civil Registration System Development, to consolidate Cambodia's record achievement in collecting hard-copy civil registration records over 2003-2006 through creating a modern, computerized national civil registration system; and c) Capacity Development, to continue building the awareness, understanding and concept of public services, democratic rights and responsibilities.

#### **Consulting Services**

A total of 267 person-months of consulting service will be required: 26 person-months of international and 241 person-months of domestic. Consultants will be recruited by ADB in accordance with the ADB's Guidelines on the Use of Consultants.

**Environmental Assessment:** Not Required

#### **Project Processing Stage**

Fact-Finding Mission Completed : 23 June 2006

#### **Recruitment of Consultants**

Recruitment of Consultants expected in December 2006.

#### **Project Officer**

Joao Pedro Farinha Fernandes (632-6346)  
Governance, Finance, and Trade Division, SERD  
[jfarinha@adb.org](mailto:jfarinha@adb.org)

**In-country U.S. Embassy  
Commercial Officer:**

Economic/Commercial Section  
U.S. Embassy, Phnom Penh  
16, Street 228 (between 51 & 63)  
Phnom Penh, Cambodia  
Tel.: (855-23) 216 436/8 ext.128  
Fax: (855-23) 216-811  
*Donald Coleman, Commercial Officer*  
Email: [ColemanDB2@state.gov](mailto:ColemanDB2@state.gov)